

JANE L. RISEN

Curriculum Vitae

Personal Data

Position

Associate Professor of Behavioral Science and Neubauer Family Faculty Fellow
University of Chicago, Booth School of Business

Office Address

The University of Chicago
Booth School of Business
5807 South Woodlawn Avenue
Chicago, Illinois 60637

Office Phone

773.834.2187

Office Fax

773.753.0561

Website

<http://faculty.chicagobooth.edu/jane.risen/>

E-mail

jane.risen@chicagobooth.edu

Education

Cornell University

Ph.D. in Social and Personality Psychology, 2007
Dissertation: "Why people are reluctant to tempt fate: The effect of negativity
and accessibility on belief and behavior"
Graduate advisor: Thomas Gilovich

Harvard University

B.A. in Psychology, Summa cum laude, 2001
Thesis: "One away: The prediction and experience of regret in close-call
situations"
Undergraduate advisor: Daniel T. Gilbert

Fellowships and Grants

Neubauer Family Faculty Fellow, 2011-2012
William S. Fishman Faculty Research Scholar, 2008-2009
Templeton Foundation Grant, "Human Nature / Human Potential," 2007-2009
National Science Foundation, Graduate Research Fellowship, 2003-2006
Sage Graduate Fellowship, Cornell University, 2002-2003, 2006-2007
Institute of Humane Studies, Humane Studies Fellowship, 2003-2004

Publications

Journal Articles and Chapters

Risen, J. L., & Critcher, C. R. (2011). Visceral fit: While in a visceral state, associated states of the world seem more likely. *Journal of Personality and Social Psychology*, 100, 777-793.

- *Selected as Editors' Choice by Science (April 2011).*

- Chen, M. K., & Risen, J. L. (2010). How choice affects and reflects preferences: Revisiting the free-choice paradigm. *Journal of Personality and Social Psychology*, 99, 573-594.
- *The two authors contributed equally to the manuscript. Authorship order was determined by a coin flip.*
- Risen, J. L. & Chen, M. K. (2010). How to study choice-induced attitude change: Strategies for fixing the free-choice paradigm. *Personality and Social Psychology Compass*, 4, 1151-1164.
- Hove, M. J., & Risen, J. L. (2009). It's all in the timing: Interpersonal synchrony increases affiliation. *Social Cognition*, 27, 949-961.
- Chen, M. K., & Risen, J. L. (2009). Is choice a reliable predictor of choice? A comment on Sagarin and Skowronski. *Journal of Experimental and Social Psychology*, 45, 425-427.
- Risen, J. L., & Gilovich, T. (2008). Why people are reluctant to tempt fate. *Journal of Personality and Social Psychology*, 95, 293-307.
- Risen, J. L., & Gilovich, T. (2007). Another look at why people are reluctant to exchange lottery tickets. *Journal of Personality and Social Psychology*, 93, 12-22.
- Risen, J. L., & Gilovich, T. (2007). Target and observer differences in the acceptance of questionable apologies. *Journal of Personality and Social Psychology*, 92, 418-433.
- Risen, J. L., & Gilovich, T., Dunning, D. (2007). One-shot illusory correlations and stereotype formation. *Personality and Social Psychology Bulletin*, 33, 1492-1502.
- *Awarded Honorary Mention for the Society for Personality and Social Psychology's 2007 Student Publication Award*
- Risen, J. L., & Gilovich, T. (2007). Informal logical fallacies. In R. J. Sternberg, H. Roediger III, & D. Halpern (Eds.), *Critical Thinking in Psychology* (pp. 110-130). Cambridge: Cambridge University Press.
- Risen, J. L. (2007). Visceral Influences. In R. F. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage publications.
- Gilbert, D. T., Morewedge, C. K., Risen, J. L., and Wilson, T. D. (2004). Looking forward to looking backward: The misprediction of regret. *Psychological Science*, 15, 346-350.

Manuscripts under Review or in Revision

- Converse, B. A., Risen, J. L., & Carter, T. J. *Investing in Karma: When wanting promotes helping.*

Risen, J. L. *Understanding the belief in tempting fate.*

Risen, J. L. & Chen, M. K. *Assessing dissonance and self-perception in the free-choice paradigm.*

Zhang, Y. & Risen, J. L. *Staying warm in the winter: Seeking psychological warmth to reduce physical coldness.*

Zhang, Y., Risen, J. L., & Hosey, C. *Reversing one's fortune by pushing away bad luck.*

Invited Talks

Stanford University (November, 2006)
 University of Missouri (November, 2006)
 Michigan State (November, 2006)
 Wake Forest University (November, 2006)
 University of California Irvine (December, 2006)
 University of California Davis (December, 2006)
 University of Kansas (December, 2006)
 University of Chicago, GSB (January, 2007)
 The Ohio State University (January, 2007)
 Washington University (January, 2007)
 Northwestern University (November, 2007)
 University of Illinois, Urbana-Champaign (November, 2007)
 University of Chicago (May, 2008)
 University of Waterloo (September, 2008)
 Kellogg School of Management: Management (April, 2009)
 University of Illinois, Chicago (April, 2009)
 Wharton, University of Pennsylvania (April, 2010)
 Haas School of Business, University of California Berkeley (April, 2010)
 Kellogg School of Management: Marketing (February, 2011)
 Cornell University (March, 2011)

Press Coverage

ABCNews.com (October, 2010)
 APA Monitor (June, 2007)
 APS Observer (October, 2008)
 Chicago Maroon (February, 2011)
 New York Times (April, 2008, May, 2008, January, 2010, and February, 2011)
 NPR "Talk of the Nation" interview (August, 2008)
 Psychology Today (May-June, 2007)
 Psychologies (December, 2008)
 PhysOrg.com (February, 2011)
 Science and Religion Today.com (February, 2011)
 Washington Post (February, 2007 and June, 2007)
 WNPR "Where We Live" interview (June, 2008)

Professional Presentations

Chaired Symposia

- Risen, J. L., Critcher, C. R., Purdie-Vaughns, V., Jost, J. T. (2011, January). *Beyond the rhetoric: Empirical insights into current hot-button political issues*. Symposium conducted at the Society for Personality and Social Psychology Conference, San Antonio, TX.
- Risen, J. L., Pronin, E., Savitsky, K., Tykocinski, O. E. (2007, January). *Magical thinking: When everyday thought processes lead to fantastical beliefs*. Symposium conducted at the Society for Personality and Social Psychology Conference, Memphis, TN.

Conference Presentations

- Hosey, C., Zhang, Y., & Risen, J. L. (2011, May). *Superstitious belief and embodied cognition: Why people knock on wood*. Paper presented at the 81st annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Risen, J. L., & Critcher, C. R. (2011, January). *Ambient temperature influences belief in global warming*. Paper presented at the Society for Personality and Social Psychology Conference, San Antonio, TX.
- Hosey, C., Zhang, Y., & Risen, J. L. (2011, January). *Superstitious belief and embodied cognition: Why people knock on wood to undo bad luck*. Poster presented at the Society for Personality and Social Psychology Conference, San Antonio, TX.
- Tennant, R., & Risen, J. L. (2010, May). *Immoral actions lead to exaggerated perceptions of risk*. Paper presented at the 80th annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Converse, B. A., & Risen, J. L. (2010, January). *Investing in karma: When wanting increases helping*. Poster presented at the Society for Personality and Social Psychology Conference, Las Vegas, NV.
- Critcher, C. R., Risen, J. L., & Ferguson, M. (2010, January). *If he can do it, so can they: Exposure to successful Black exemplars unintentionally shifts explanations for racial disparities*. Paper presented at the Society for Personality and Social Psychology Conference, Las Vegas, NV.
- Critcher, C. R., & Risen, J. L. (2009, October). *The influence of visceral states on forecasts of future events*. Paper presented at the annual meeting of the Association for Consumer Research, Pittsburgh, PA.
- Risen, J. L., & Gilovich, T. (2009, February). *Promoting valued behavior through a shared belief in tempting fate*: Paper presented at the Society for Personality and Social Psychology Conference, Tampa, FL.

- Risen, J. L., & Chen, M. K. (2008, November). *How choice affects and reflects preferences*. Paper presented at the Judgment and Decision Making Conference, Chicago, IL.
- Hove, M. & Risen, J. L. (2008, November). *It's all in the timing: Interpersonal synchrony increases affiliation*. Paper presented at the Auditory, Perception, Cognition, and Action Meeting, Chicago, IL.
- Risen, J. L., & Gilovich, T. (2008, October). *Causes and consequences for a belief in tempting fate*: Paper presented at the Association for Consumer Research Conference, San Francisco, CA.
- Kruger, J., Risen, J. L., Savitsky, K., & Gilovich, T. (2008, November). *Why does calling attention to success seem to invite failure?* Paper presented at the Association for Consumer Research Conference, San Francisco, CA.
- Risen, J. L. (2008, April). *Visceral states priming: The effect of ambient temperature on belief in global warming*. Paper presented at the Social Psychologists of Chicago annual conference, Chicago, IL.
- Risen, J. L. (2007, May). *One-shot Illusory correlations and stereotype formation*. Paper presented at the 78th annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Risen, J. L., & Gilovich, T. (2007, January). *Tempting fate: The effect of negativity and accessibility on judgments of likelihood*. Paper presented (as symposium chair) at the Society for Personality and Social Psychology Conference, Memphis, TN.
- Savitsky, K., Kruger, J., Risen, J. L., & Gilovich, T. (2007, January). *Don't mention your chickens before they hatch: Why does calling attention to success seem to invite failure?* Paper presented at the Society for Personality and Social Psychology Conference, Memphis, TN.
- Risen, J. L., & Gilovich, T. (2006, May). *Exchanged lottery tickets are judged more likely to win*. Poster presented at the 18th annual meeting of the Association for Psychological Science, New York, NY.
- Risen, J. L. (2006, May). *Now or never: A critical period for rationalization*. Paper presented at the 77th annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Risen, J. L., & Gilovich, T., Dunning, D. (2006, January). *One-shot illusory correlations and stereotype formation*. Poster presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Risen, J. L., & Gilovich, T. (2005, May). *Believing what we know we shouldn't*. Paper presented at the 77th annual meeting of the Midwestern Psychological Association, Chicago, IL.

Risen, J. L., & Gilovich. (2005, January). *Not soon enough: A critical period for rationalization processes*. Poster presented at the 6th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Risen, J. L., & Gilovich, T. (2004, January). *"Say you're sorry!" Reactions to spontaneous and coerced apologies*. Poster presented at the 5th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.

Research Interests

Judgment and decision-making
 Intuitive belief formation
 Magical thinking
 Embodied cognition
 Causal inference
 Choice-induced attitude change
 Stereotyping, prejudice, and conflict resolution

Professional Activities

Ad Hoc Reviewer for American Journal of Political Science
 Ad Hoc Reviewer for European Journal of Social Psychology
 Ad Hoc Reviewer for Israeli Science Foundation Grant Panel
 Ad Hoc Reviewer for Journal of Applied Social Psychology
 Ad Hoc Reviewer for Journal of Behavioral Decision Making
 Ad Hoc Reviewer for Journal of Economic Psychology
 Ad Hoc Reviewer for Journal of Experimental Social Psychology
 Ad Hoc Reviewer for Journal of Personality
 Ad Hoc Reviewer for Journal of Personality and Social Psychology:
 Attitudes and Social Cognition
 Interpersonal Relations and Group Processes
 Ad Hoc Reviewer for National Science Foundation (NSF) Grant Panel
 Ad Hoc Reviewer for Personality and Individual Differences
 Ad Hoc Reviewer for Psychological Science
 Ad Hoc Reviewer for Social Cognition
 Ad Hoc Reviewer for Social Psychology
 Ad Hoc Reviewer for Social Sciences and Humanities Research Council

Professional Affiliations

American Psychological Association
 American Psychological Society
 Midwestern Psychological Association
 Phi Beta Kappa, Harvard Chapter
 Society for Judgment and Decision Making
 Society for Personality and Social Psychology

Teaching

Current Academic Year

38103: Strategies and Processes of Negotiation, Spring 2012

38901: Current Topics in Behavioral Science I, Winter 2012

Experience

38103: Strategies and Processes of Negotiation, Spring 2008, Winter 2009, Winter 2010, Autumn 2010

38902: Current Topics in Behavioral Science II, Spring 2010

38903: Current Topics in Behavioral Science III, Spring 2009

38601: Workshop in Behavioral Science, Spring 2008 and 2010

Psychology 280: Introduction to Social Psychology, Summer 2006

Psychology 103: The Psychology of Expectations and Predictions, Fall 2004

Psychology 350: Statistics and Research Design, weekly section, Fall 2003

Casablanca American School, fifth grade class, 2001-2002